



Military experience is a **STRONGER PREDICTOR OF ENTREPRENEURSHIP** than a graduate education.

There are **Over 1.9 million** veteran-owned businesses

**47%** of veteran business owners indicated that entrepreneurship made transition easier

**60%** of women veteran business owners indicated that entrepreneurship helped them find a purpose after military service.

**CONTACT INFORMATION:**

PH: (956) 665-8931 • FAX: (956) 665-7561  
 VBOC@UTRGV.EDU • UTRGV.EDU/VBOC

/UTRGVVBOC

@UTRGV\_VBOC

**LOCATION:**

UTRGV ECESS BLDG, SUITE 1.200 | 1407 E. FREDDY GONZALEZ DR

POWERED BY



U.S. SMALL BUSINESS ADMINISTRATION



VETERANS BUSINESS OUTREACH CENTERS



SEARCH FOR LOCAL ASSISTANCE

U.S. SMALL BUSINESS ADMINISTRATION

**VBOC**

VETERANS BUSINESS OUTREACH CENTERS

EMPOWERING VETERAN ENTREPRENEURSHIP FROM TRANSITION TO SMALL BUSINESS SUCCESS

## MISSION STATEMENT

Our mission is to help create, retain, and develop businesses and to contribute to the success of aspiring entrepreneurs who are members of the U.S. military community including:

- Veterans
- Service-Disabled Veterans
- Transitioning Service Members
- Reservists and Guard Members
- Spouses

## VBOC PARTNERS

We work with other community-oriented organizations to provide guidance and training to small businesses across the state in order to assist individuals through each phase of their business development. These partners include:

- SBA District Offices
- Small Business Development Centers
- APEX Accelerators
- SCORE Mentors
- Women's Business Centers
- Local Veteran Organizations



## TRAINING OPPORTUNITIES



## YOU ARE ELIGIBLE FOR VBOC SMALL BUSINESS DEVELOPMENT ASSISTANCE IF YOU ARE A:



Transitioning or active duty service member



Veteran of any era



National Guard or Reserve member



Military Spouse

## ABOUT VBOC

The **Veterans Business Outreach Center at The University of Texas Rio Grande Valley** is funded by the U.S. Small Business Administration's Office of Veterans Business Development (OVBD). OVBD helps veterans become full partners in economic development through small business ownership.

The VBOC program is designed to provide entrepreneurial development services such as business training, counseling, mentorship, and referrals for eligible Veterans who own or are considering starting a small business.

## TECHNICAL AND COUNSELING ASSISTANCE

- One-to-One Counseling
- Business Plan Development
- Market Research
- Total Project Costs
- Financial Projections
- Access to Capital
- Market Validation
- Management of Business Profitability
- Informational Resources



from the U.S. Small Business Administration



with the U.S. Small Business Administration

### BOOTS TO BUSINESS

The entrepreneurship track of the U.S. Department of Defense Transition Assistance Program offered on military installations worldwide.



### BOOTS TO BUSINESS REBOOT

An extension of B2B which delivers the same information and benefits to Veterans, members of the National Guard, and Reserves, and military spouses in a more accessible and flexible format.



### BOOTS TO BUSINESS REVENUE READINESS COURSES (B2B RR)

A six-week, online training that helps individuals take business ideas from the concept phase to an actionable plan within a short time frame.



## ENTREPRENEUR TRAINING PROGRAM (ETP)

An on-site eight module training course covering topics in business fundamentals, such as:

- Legal Structures
- Business Plan
- Access to Capital
- Marketing
- Market Research
- Resources Near You
- Introduction to Entrepreneurship
- Introduction to Financial Statements